ecointense

EcoIntense records its strongest result yet

EcoIntense GmbH continues to grow strongly. Last year, the software specialist won more than 100 new customers, who now use its product EcoWebDesk for health and safety, environmental management, and sustainability. The Berlin-based company has increased its sales by 50 percent in the past year and is set to continue its international expansion.

Berlin, March 14, 2018 – "Record demand for our software shows that EcoWebDesk has become the established standard for all tasks related to health, safety, and environment (HSE)," says Markus Becker, CEO of EcoIntense. Since EcoWebDesk integrates smoothly with a company's existing structures and processes, the web-based software is ideal for both SMEs and large corporations. EcoWebDesk is now used by more than 500 companies. New customers in 2017 included the airline Luxair, the office and stationery company Pelikan, and the international trade and services company BayWa AG.

Growth fueled by investors, NordSafety acquisition

One Peak Partners and Morgan Stanley Expansion Capital recently joined EcoIntense as new shareholders. In May 2017, they invested 22 million euros in the company, further strengthening its growth trajectory.

"EcoIntense will be the leading European provider of software that optimizes HSE processes and sustainability reporting," says Markus Becker. An important milestone in this journey was the acquisition of Finnish software company NordSafety in November 2017. With its newly acquired expertise, EcoIntense has expanded its product portfolio with innovative app solutions.

The road to market leadership in Europe

The EcoIntense team has also experienced rapid growth. The company currently employs over 120 people — 50 percent more than last year. The management team has been expanded with two newly created roles. In November 2017, Philipp E. Lederer joined as CFO, and Mark Knill as CSO. Along with the rest of the management team, they are responsible for driving the internationalization of the company.

To cement its position as the future leader of the European market, EcoIntense recently opened a new office in Vienna, Austria. In Switzerland, meanwhile, the company has recently collaborated with geelhaarconsulting GmbH and Neosys AG. EcoIntense will

Press contact

EcoIntense GmbH · Jennifer Riedasch · Schreiberhauer Strasse 30 · 10317 Berlin · Germany
Phone: +49 (0) 30 921 0000-443 · Fax: +49 (0) 30 921 0000-99
E-mail: presse@ecointense.de · Web: www.ecointense.com

continue to develop its network of expert partners, giving customers access to specialist advice alongside the core software product.

EcoWebDesk is a comprehensive and integrated off-the-shelf software solution for occupational health, safety and environmental (HSE) management as well as sustainability management. In EcoWebDesk, key indicators and business goals can be aligned with operational requirements, environmental protection regulations, legal norms as well as workplace safety requirements and risk management. The software is suitable for management systems according to ISO 14001, ISO 50001 and OHSAS 18001 as confirmed by DEKRA Assurance Services. EcoIntense GmbH is certified according to DIN EN ISO 9001. The company is headquartered in Berlin, Germany. Further offices and partners are located in Germany, Austria, Switzerland, Finland and Texas, USA.

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